

## **TUESDAY, APRIL 1, 2025 CONTINUED**

#### WORKSHOP 1: 5:30 PM - 6:15 PM

- ROOM 201 CUROSITY AND WONDER
- ROOM 202 223 UNWRITTEN RULES THAT HELP YOU SUCCEED

#### WORKSHOP 2: 6:30 PM - 7:15 PM

- ROOM 201 ENTREPRENEURIAL THINKING
- ROOM 202 223 UNWRITTEN RULES THAT HELP YOU SUCCEED

#### WORKSHOP 3: 7:30 PM - 8:15 PM

- ROOM 201 HOW TO START A BUSINESS BEFORE YOUR 20
- ROOM 202 CURIOSITY AND WONDER

### WEDNESDAY, APRIL 2, 2025

#### WORKSHOP 1: 8:00 AM - 8:45 AM

- ROOM 201 LIFE AFTER HIGH SCHOOL
- ROOM 202 CREATIVE MINDSET

#### WORKSHOP 2: 9:00 TO 9:45 AM

- ROOM 201 VAMPIRES @ WORK: HANDLING DRAMA, DIFFICULT PEOPLE AND CONFLICT
- ROOM 202 THE SWEET SPOT OF COLLEGE AND CAREER PREP

#### WORKSHOP 3: 10:00 PM TO PM 10:45 AM

- ROOM 201 OWN THE ROOM: LEADING WITH UNSHAKABLE CONFIDENCE
- ROOM 202 LET'S TALK BUSINESS

#### WORKSHOP 4: 11:00 TO 11:45

- ROOM 201 LIFE AFTER HIGH SCHOOL
- ROOM 202 LEADERSHIP GAME

#### WORKSHOP 5: 12:00 PM TO 12:45 PM

- ROOM 201 HOW TO START A BUSINESS BEFORE YOUR 20
- ROOM 202 LEADERSHIP GAME

Workshop Schedule

# WEDNESDAY, APRIL 2, 2025

#### WORKSHOP 6: 1:00 PM - 1:45 PM

- ROOM 201 PATH TO W.P. CAREY SCHOOL OF BUSINESS
- ROOM 202 CREATIVE MINDSET

#### WORKSHOP 7: 2:00 PM TO 2:45 PM

- ROOM 201 VAMPIRES @ WORK: HANDLING DRAMA, DIFFICULT PEOPLE AND CONFLICT
- ROOM 202 THE SWEET SPOT OF COLLEGE AND CAREER PREP

#### WORKSHOP 8: 3:00 PM TO PM 3:45 PM

- ROOM 201 OWN THE ROOM: LEADING WITH UNSHAKABLE CONFIDENCE
- ROOM 202 LET'S TALK BUSINESS

### WORKSHOP 9: 4:00 PM TO 4:45 PM

- ROOM 201 THUNDERBIRD SCHOOL OF GLOBAL MANAGEMENT
- ROOM 202 STATE OFFICER WORKSHOP



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Junior Achievement Arizona State University Crossroads Coaching & Career Counseling Local Energy US Coast Guard Auxiliary City of Surprise Economic Development Ottawa University FBLA Booths Janice Rimer, John Rimer Jaime Smith, Shea Sbranti, Kevin Jordan, Bobby Funkhouser Jamie Josephs, Lauren Stark, Alexus Calahan John Thompson Nancy Jones Tracy Margaret Borland Russell Baker Yselda Castillo State Officer Candidates

THANK YOU TO OUR WORKSHOP PRESENTERS AND VENDORS! WE APPRECIATE YOU!



# **WORKSHOP DESCRIPTIONS**

### 223 UNWRITTEN RULES THAT WILL HELP YOU SUCCEED - KARLA BLANCO

- THE WORLD NEEDS YOUR LEADERSHIP AND SUCCESS.
- SUCCESS ISN'T JUST ABOUT TALENT—IT'S ABOUT MASTERING THE UNWRITTEN RULES THAT DETERMINE WHO THRIVES AND WHO STAGNATES. LEADERSHIP EXPERT, SPEAKER, AND COACH KARLA BLANCO—FORMER FORTUNE 500 LEADER AND BOARD MEMBER—DRAWS FROM 28+ YEARS OF EXPERIENCE TO REVEAL 233 INSIDER STRATEGIES FOR CORPORATE SUCCESS.
- FROM NETWORKING AND PERSONAL BRANDING TO OFFICE POLITICS AND EXECUTIVE PRESENCE, IN THIS WORKSHOP YOU'LL LEARN ABOUT THE HIDDEN LEADERSHIP INSIGHTS OF TOP PROFESSIONALS. IF YOU'RE READY TO STAND OUT, LEAD WITH CONFIDENCE, AND UNLEASH NEW OPPORTUNITIES, UNWRITTEN RULES IS YOUR ROADMAP TO SUCCESS. DON'T JUST COMPETE—EXCEL. THE WORLD NEEDS YOUR LEADERSHIP.
- IT'S TIME TO THRIVE AND LEVEL UP YOUR SUCCESS NOW!

#### **CREATIVE MINDSET - PIA FLEMING**

• DO

#### **CUROSITY AND WONDER - MIKE DESHALIT**

DO

#### **ENTERPRENEURIAL THINKING - PIA FLEMING**

- DO



# **WORKSHOP DESCRIPTIONS**

### HOW TO START A BUSINESS BEFORE YOU ARE 20 - ATURO PORTILLO

WHY WAIT TO BECOME AN ENTREPRENEUR? THIS WORKSHOP GUIDES YOUNG LEADERS THROUGH THE ESSENTIALS OF STARTING A BUSINESS BEFORE TURNING 20. FROM IDENTIFYING A PROFITABLE IDEA TO MARKETING, BUDGETING, AND SCALING, PARTICIPANTS WILL LEARN PRACTICAL STEPS TO LAUNCH AND GROW THEIR VENTURES. REAL-LIFE EXAMPLES AND HANDS-ON ACTIVITIES WILL INSPIRE STUDENTS TO TAKE ACTION AND TURN THEIR PASSIONS INTO PROFITABLE BUSINESSES. WHETHER IT'S A SIDE HUSTLE OR A FULL-SCALE STARTUP, THIS SESSION EQUIPS YOUNG ENTREPRENEURS WITH THE TOOLS AND MINDSET TO SUCCEED EARLY.

### **LEADERSHIP GAME - DAVE SOUSA**

 LEADERSHIP GAME - THIS GAME IS DESIGNED TO HELP STUDENTS INTERACT THROUGH SHARED THOUGHTS, BUILD STRONGER RELATIONSHIPS, ASSESS THEIR LEADERSHIP SKILLS, AND ENGAGE AS A TEAM, ALL WHILE HAVING FUN. THE GAME IS A FANTASTIC WAY TO BREAK DOWN BARRIERS AND HELP YOUR TEAM THRIVE AS A COLLECTIVE UNIT. BY SPENDING QUALITY TIME DISCUSSING THE TRAITS OF WHAT MAKES FOR A SUCCESSFUL LEADER, PLAYERS GET THE OPPORTUNITY TO GAIN INSIGHT INTO THE PERSPECTIVES OF THEIR PEERS, AND STRENGTHEN THEIR LEADERSHIP SKILL SET.

# LEARN ABOUT ASU'S THUNDERBIRD SCHOOL OF GLOBAL MANAGEMENT - TAYLOR MILES

• ARE YOU THINKING OF MAJORING IN GLOBAL MANAGEMENT? COME AND LEARN ALL ABOUT THIS PROGRAM AND WHAT YOU NEED TO KNOW TO BE SUCCESSFUL.

#### LET'S TALK BUSINESS - JAILINE HERNANDEZ

 INFORMATIONAL SESSION IS PRESENTED REFLECTING W.P. CAREY SCHOOL OF BUSINESS AND EVERYTHING WE HAVE TO OFFER. AFTER THE PRESENTATION, AN ACTIVITY WITH INCLUDE STUDENTS TO WORK IN TEAMS TO RUN A MOCK LEMONADE STAND, EACH TEAM HAS A GROUP FOR MARKETING, MANAGEMENT AND SUPPLY CHAIN MANAGEMENT.

#### LIFE AFTER HIGH SCHOOL - PIERRE EVANS

HELPING STUDENTS TO DOMINATE IN AND OUT OF THE CLASSROOM SO THAT THEY
CAN REACH THEIR DESIRED RESULTS IN THEIR LIFE AFTER HIGH SCHOOL.



# WORKSHOP DESCRIPTIONS CONTINUED

### **OWN THE ROOM: LEADING WITH UNSHAKEABLE CONFIDENCE - NANCY JONES**

- HAVE YOU EVER FELT LIKE A FRAUD IN YOUR ROLE, DESPITE YOUR QUALIFICATIONS? DO YOU FEAR BEING "FOUND OUT" BY COWORKERS OR MANAGERS, EVEN THOUGH YOU'RE WORKING HARD AND ACHIEVING RESULTS? IF THIS SOUNDS FAMILIAR, YOU MIGHT BE EXPERIENCING IMPOSTER SYNDROME—A SILENT CONFIDENCE KILLER THAT AFFECTS COUNTLESS PROFESSIONALS.
- JOIN NANCY JONES IN THIS TRANSFORMATIVE WORKSHOP, WHERE YOU'LL UNCOVER WHAT IMPOSTER SYNDROME IS, WHERE IT COMES FROM, AND HOW IT IMPACTS YOUR PERFORMANCE. NANCY WILL GUIDE YOU STEP-BY-STEP TO IDENTIFY AND ELIMINATE THIS TOXIC THOUGHT PATTERN, EMPOWERING YOU TO EMBRACE CONFIDENCE, AUTHENTICITY, AND SUCCESS IN YOUR PROFESSIONAL LIFE.

### PATH TO W.P. CAREY SCHOOL OF BUSINESS - JOHN THOMPSON

 ATTENDEES WILL HAVE THE OPPORTUNITY TO LEARN WHAT STEPS NEED TO BE TAKEN IN ORDER TO SET THEMSELVES UP FOR ADMISSION INTO W.P. CAREY SCHOOL OF BUSINESS. ATTENDEES WILL HAVE THE OPPORTUNITY TO LEARN ABOUT ADMISSION REQUIREMENTS, SCHOLARSHIP OPPORTUNITIES, DEGREE PROGRAMS AND SUMMER CAMP OPPORTUNITIES ENDING WITH A BUSINESS RELATED ACTIVITY.

# THE SWEET SPOT OF COLLEGE AND CAREER PREP - JAMIE JOSEPHS, LAUREN STARK, ALEXUS CALAHAN

- WHAT DO SMARTIES, NERDS, LIFE SAVERS, AND STARBURST HAVE TO DO WITH SUCCESS? IN THIS ENGAGING AND INTERACTIVE SESSION, CTSO STUDENTS WILL DISCOVER HOW THESE FAMILIAR CANDIES REPRESENT ESSENTIAL SKILLS FOR ACHIEVING GOALS, PREPARING FOR CAREERS, AND DEMONSTRATING PROFESSIONALISM. THROUGH HANDS-ON ACTIVITIES, DISCUSSIONS, AND SELF-REFLECTION, STUDENTS WILL LEAVE WITH A CLEARER UNDERSTANDING OF HOW TO TAKE OWNERSHIP OF THEIR FUTURE AND DEVELOP THE MINDSET NEEDED FOR SUCCESS.
- THIS WORKSHOP MAKES CAREER READINESS AND PROFESSIONALISM FUN AND RELATABLE BY USING REAL-WORLD EXAMPLES AND INTERACTIVE LEARNING.
  STUDENTS WILL LEAVE WITH STRATEGIES TO TAKE CONTROL OF THEIR FUTURES AND MAKE SMART CAREER DECISIONS—ONE PIECE OF CANDY AT A TIME.

### VAMPIRES@WORK: HANDLING DRAMA, DIFFICULT PEOPLE AND CONFLICT

 GET PAST THE DRAMA OF DIFFICULT PEOPLE, IMPROVE WORK RELATIONSHIPS, REDUCE STRESS, AND KEEP CALM WHEN KITTENS BECOME TIGERS AT WORK. EXPLORE SOLUTIONS TO HANDLING WORKPLACE VAMPIRES THAT SUCK YOUR MOTIVATION AND DRIVE, AND DESTROY MORALE AND PRODUCTIVITY. LEARN HOW TO DEAL WITH CHRONIC COMPLAINERS, EMOTIONAL EXPLODERS, AND OTHER
DIFFICULT PERSONALITIES.